

SALES SECTION (SCRAP)

The Sales Section started in July 2017 under the newly created post of Sr.DMM for the disposal of all scrap generated by the division. This has resulted in speedy disposal of scrap and higher value realization for scrap.

Various steps in the scrap disposal are

- ✓ Inspection of lots under the custody of stock holders
- ✓ Verification of DS8 submitted by the custodian with the actual scrap lot.
- ✓ Preparation of e-auction catalogue
- ✓ Conducting of electronic auction by Sr.DMM through IREPS portal
- ✓ Release of Delivery order
- ✓ Point booking and arrangement for scrap delivery

A team of CDMS and DMS under the overall administration and supervision of Sr.DMM and AMM performs all above process and ministerial staffs provide necessary assistance.

The table below shows the comparative performance in sale of scrap during the past years.

QUANTITY WISE

Year	Target (MT)	Achieved (MT)	Target Achieved (in %)
2019 - 2020	17,400	14,678.89	84.36 %
2020 - 2021	7,260	15,306	210.83 %
2021 – 2022	11,000	7,952	72.29 %
2022 - 2023	8,273	8,913	107.73 %

VALUE WISE

Year	Target (Cr)	Achieved (Cr)	Target Achieved (in %)
2019 - 2020	29.5	29.6	100.34 %
2020 - 2021	26.4	35.69	135.19 %
2021 - 2022	27.8	28.13	102.29 %
2022-2023	31.85	32.98	103.12 %

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